TES

# THE ELEGANCE SOLUTIONS

The Elegance Solutions Tile And Bath · Extraordinary Spaces

TILE ◆ BATH ◆ SURFACES ◆ GLASS



PUNE · INDIA | TRANSFORMING SPACES, ENHANCING LIVES



THE TES MANIFESTO

Great spaces are never accidental.
They are *imagined* with intent,
*selected* with discipline,
and *crafted* to outlast trends.

THE ELEGANCE SOLUTIONS — TILE AND BATH

INSIDE THIS VOLUME

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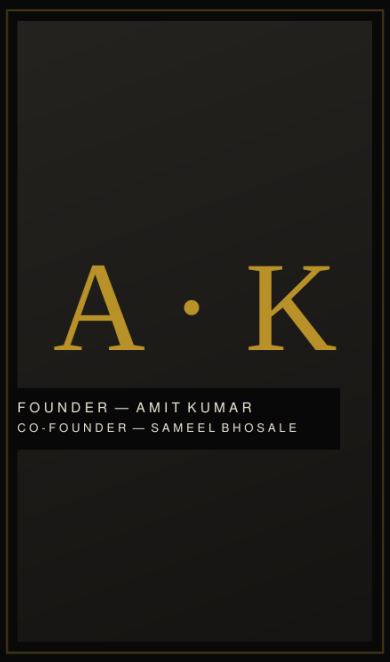
> *This is not a catalogue. It is a record of how we think — about material, about craft, and about the people whose homes carry our work for decades.*

CHAPTER II




*"We never set out to sell tiles. We set out to be the people Pune trusts with its most personal spaces."*

*Every home holds a moment when it stops being a structure and becomes a life. Our work exists for that moment.*

When we opened the doors of The Elegance Solutions, the surfaces industry in India stood at a crossroads. Products were everywhere; guidance was rare. Homeowners were handed catalogues when they needed counsel. Architects were offered discounts when they needed dependability. We believed a different kind of company was possible — one that treats a tile not as a commodity, but as the first sentence of a story a family will live inside.

That belief shaped everything that followed. It is why we partnered only with houses whose standards we would accept in our own homes — GROHE, Jaquar, Kajaria, Nexion, Saint-Gobain, Häfele and their peers. It is why our team studies materials the way a sommelier studies vintages. And it is why a conversation at TES begins with your space, your light and your life — never with a price list.

Today, TES stands as one of Pune's most trusted destinations for tiles, bath, stone, glass and architectural hardware. Tomorrow, we intend to be something more: a technology-enabled design partner, where intelligent quotation, visualization and project tracking make excellence effortless. The chapters ahead describe that future in detail.

Whatever we build next, one thing will not change. We will keep choosing relationships over transactions, quality over compromise, and the long view over the quick sale. That is the elegance in our name — and the solution in our promise.

*Amit Kumar*
FOUNDER · THE ELEGANCE SOLUTIONS TILE AND BATH

*Sameel Bhosale*
CO-FOUNDER · THE ELEGANCE SOLUTIONS TILE AND BATH

CHAPTER III · WHO WE ARE

# The House of TES

*More than a showroom. A design consultancy, a materials library, and a project partner — under one roof in Yerwada, Pune.*

The Elegance Solutions was founded on a simple observation: the most important decisions in a home — the floor beneath every step, the bath that begins every morning, the window that frames every season — were being made in the least considered rooms in retail. Fluorescent light. Stacked cartons. Hurried advice.

We built the opposite. A curated gallery where India's and Europe's finest surface, sanitary and hardware houses sit side by side; where every material can be seen in honest light and understood in honest language; and where the person guiding you is a specialist, not a salesperson.

From the first inspiration board to the final installed surface, TES walks with homeowners, architects, builders and interior designers — so that what is imagined on paper arrives, uncompromised, in stone, ceramic, glass and steel.

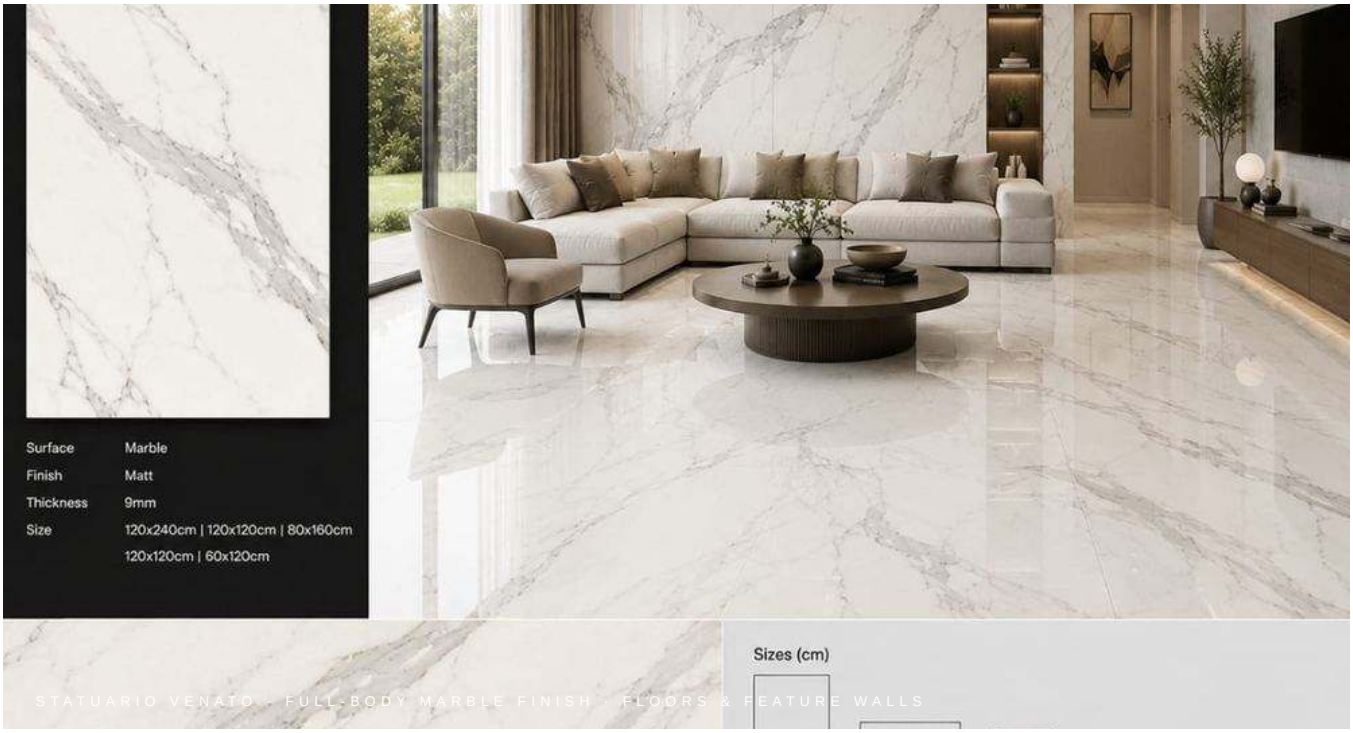


ONICE PERISANO · A TES-CURATED LIVING SPACE

*We are design consultants. Material specialists. Technology-driven distributors. Project partners. In that order.*

| Consult | Curate | Deliver | Support |
|---|---|---|---|
| DESIGN GUIDANCE ROOTED IN MATERIAL SCIENCE | TWENTY-FIVE-PLUS WORLD-CLASS BRANDS, ONE STANDARD | PROCUREMENT & LOGISTICS, HANDLED END TO END | INSTALLATION COUNSEL & AFTER-SALES, FOR LIFE |

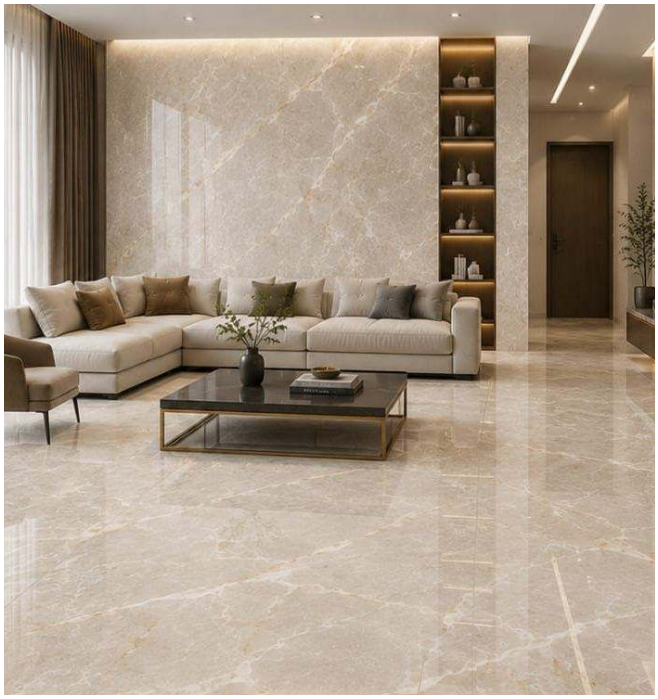
| 25+ | 8 | 1000s | 1 |
|---|---|---|---|
| WORLD-CLASS BRAND PARTNERS | PRODUCT UNIVERSES | CURATED MATERIALS ON DISPLAY | STANDARD — UNCOMPROMISED |




STATUARIO VENATO · FULL-BODY MARBLE FINISH · FLOORS & FEATURE WALLS



TERRAZO CREMA **LIVING**



DYNA BEIGE **LOUNGE**

*Every surface in this book is available to see, touch and specify at the TES gallery, Yerwada.*

# Built Patiently, Brand by Brand

## The Beginning

**A SHOWROOM WITH A THESIS**

TES opens at Uttam Tower, Yerwada — opposite the Aga Khan Palace — with a conviction that Pune deserves a consultative, gallery-grade destination for tiles and bath, not another trade counter.

## The Foundations

**INDIA'S LEADING TILE HOUSES COME ABOARD**

Partnerships with Kajaria, Simpolo and AGL establish depth across glazed vitrified, ceramic and porcelain — from everyday elegance to statement formats.

## The Ascent

**THE LUXURY TIER ARRIVES**

Nexion's Italian-inspired surfaces, GROHE's German engineering, American Standard and Jaquar's bath artistry raise the house standard — and with it, the clientele.

## The Expansion

**ONE ROOF, EIGHT UNIVERSES**

KalingaStone and Specta quartz, Saint-Gobain glass and My Home windows, MYK Laticrete bonding systems, Gyproc ceilings, and Häfele & Franke hardware complete a true single-source ecosystem for any project.

## Today

**A TRUSTED NAME ACROSS PUNE'S PROJECTS**

Villas, apartments, hotels, offices and commercial spaces across the city carry TES-specified surfaces — chosen with architects, delivered on schedule, supported for life.

## Tomorrow

**THE TECHNOLOGY CHAPTER**

Intelligent quotation, AI-assisted visualization and a customer project portal — detailed in Chapter “The Future of TES” — will make the TES experience as advanced as the products it curates.

CHAPTER V · OUR PHILOSOPHY

# Five Commitments We Never Trade

| | | |
|---|---|---|
| *i* | **Design First** | Every engagement begins with the space — its light, proportion and life — never with inventory. We recommend what the design demands, even when it is not the easiest sale. |
| *ii* | **Quality Without Compromise** | We carry only what we would install in our own homes. Each brand in this book earned its place through material integrity, finish consistency and proven performance in Indian conditions. |
| *iii* | **Trust Above Transactions** | Honest counsel, transparent quotations, realistic timelines. A client who trusts us returns for every project of their life — and sends us the people they love. That is our entire growth strategy. |
| *iv* | **Innovation Through Technology** | From digital catalogues to intelligent quotation and visualization, we invest in tools that remove friction between imagination and installation. |
| *v* | **Relationships For Life** | Our responsibility does not end at delivery. Installation guidance, care counsel and after-sales support mean a TES surface is backed for as long as it is lived on. |

◆

*"Transforming Spaces, Enhancing Lives" is not a tagline. It is the test every decision must pass.*

CHAPTER VI

# Why TES

*Eight reasons architects specify us, builders schedule around us, and homeowners return to us.*

01

### A Curated Universe, Not a Warehouse

Twenty-five-plus world-class brands across eight categories — pre-vetted, so every option shown is an option worth choosing.

02

### Specialists, Not Salespeople

03

### One Roof, Entire Project

Tiles, bath, quartz, glass, adhesives, hardware. One consultation, one quotation, one accountable partner from shell to finish.

04

### Honest, Competitive Pricing

Direct brand relationships and disciplined sourcing deliver genuine value — without the compromises hidden in “cheap.”

05

### Architect & Builder Grade Reliability

Accurate estimation, dependable procurement and on-schedule delivery — because a late tile can hold an entire site hostage.

06

### A Gallery-Grade Experience

Full-scale displays, honest lighting and application mock-ups let clients decide with their eyes and hands, not from a 4-inch swatch.

07

### After-Sales That Answers

Installation guidance, care protocols and responsive support long after the invoice — the quiet reason our references are our best marketing.

08

### A Technology-Led Roadmap

Intelligent quotation, visualization and project tracking in development — the service standard of tomorrow, being built today.

*Why architects choose us · Why builders trust us · Why homeowners love us*

TES

CHAPTER VII

# The Product Universe

*Eight universes. Twenty-five-plus houses. One standard. The pages that follow are a tour of everything a space requires — from the surface you see to the chemistry you never will, and now, the systems that keep a home running long after the tiles are laid.*


*i.* **Architectural Tiles** — KAJARIA · SIMPOLO · NEXION · AGL

*ii.* **Bath & Wellness** — GROHE · JAQUAR · AMERICAN STANDARD · KOHLER

*iii.* **Quartz & Engineered Stone** — KALINGASTONE · SPECTA · HÄFELE

*iv.* **Windows, Glass & Enclosures** — SAINT-GOBAIN · MY HOME · PROMINENCE

*v.* **Bonding & Build Systems** — MYK LATICRETE · GYPROC · SAINT-GOBAIN WEBER

*vi.* **Hardware & Kitchen Craft** — HÄFELE · FRANKE · FABER

*vii.* **Wooden & Vinyl Flooring** — EGO · LAMIWOOD

*viii.* **Allied Products** — JAQUAR · STIEBEL ELTRON · GRUNDFOS · WILO · 3M

# Surfaces That Set the Tone

*Chapter VIII*

A floor is the largest design decision in any room — and the one lived on most intimately. The TES tile universe spans glazed vitrified, ceramic, porcelain, natural-stone-look and mosaic surfaces, in formats from intimate 60×120 to monumental 120×240 slabs.

At its summit sits Nexion — Italian style that inspires — whose marble-technology surfaces reproduce Statuario, Calacatta and Travertine with a fidelity that flatters the originals. Around it, Kajaria, Simpolo and AGL bring the depth of India's most accomplished tile houses: everyday collections engineered to endure, and statement lines designed to be remembered.

**31+**
MARBLE DESIGNS IN ONE GALLERY

**120×240**
GRAND-FORMAT SLABS, CM

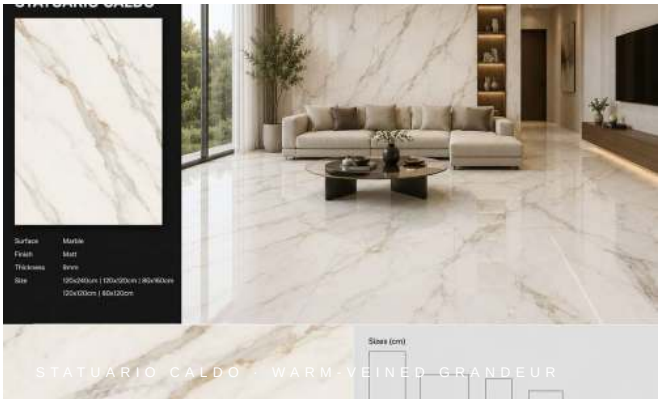
**9mm**
FULL-BODY PRECISION

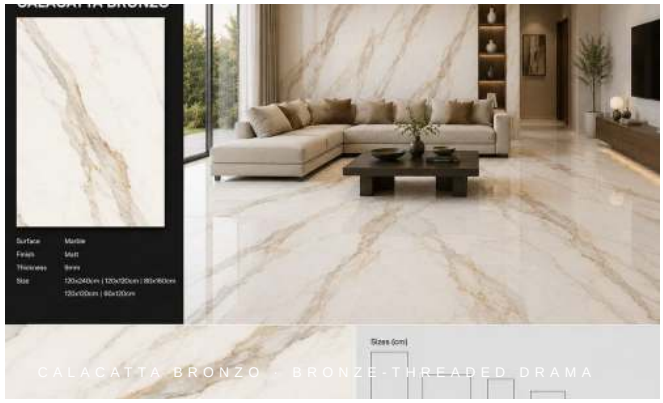
LIVING · KITCHEN · BEDROOM · BATH · FACADE · LOBBY & COMMERCIAL

KAJARIA · SIMPOLO · NEXION · AGL



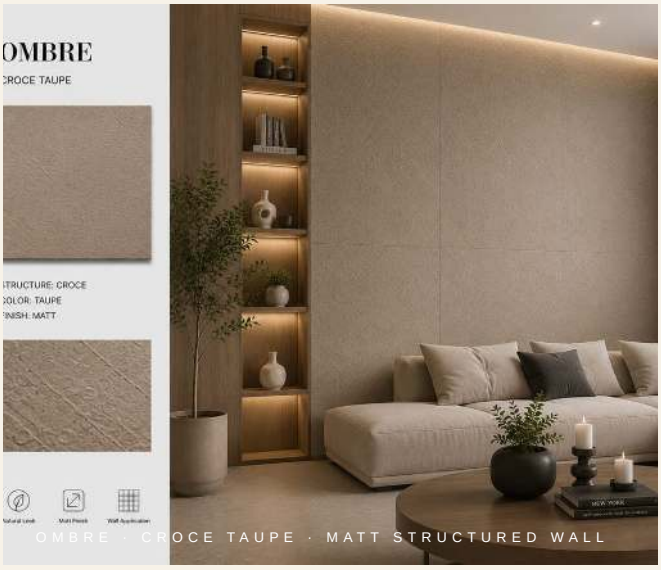
THE NEXION MARBLE GALLERY · 6 SURFACES · 31 DESIGNS


STATUARIO CALDO · WARM-VEINED GRANDEUR


CALACATTA BRONZO · BRONZE-THREADED DRAMA

# Texture Is the New Colour

*Structure · Colour · Finish*



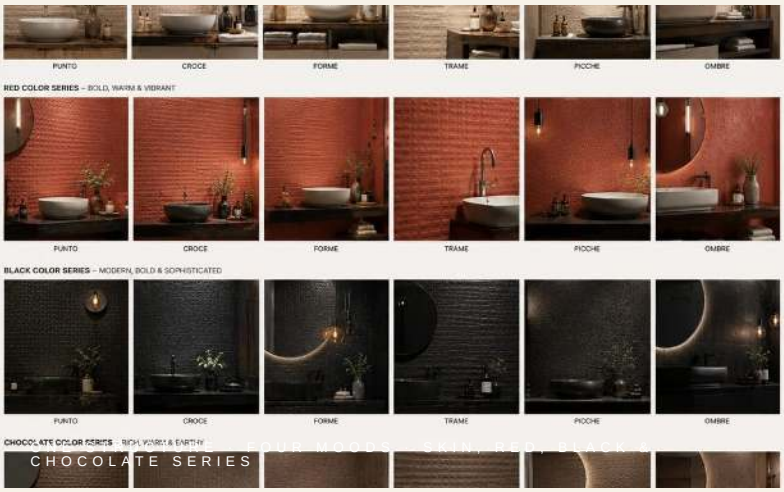

OMBRE · CROCE TAUPE · MATT STRUCTURED WALL




OMBRE · FORME TAUPE · SCULPTED RELIEF

The most sophisticated walls today whisper. Structured surfaces — Punto, Croce, Forme, Trame, Picche, Ombre — introduce shadow and rhythm to a room without a single change of colour.

Offered in palettes from soft skin tones to bold reds, sophisticated blacks and earthy chocolates, these collections give designers a vocabulary of texture that photographs beautifully and lives even better.




CHOCOLATE SERIES

# One Surface, Every Room

*Floor & Wall Applications*




**Floors**

### Living to Lobby

High-gloss, full-body slabs engineered for residences, hotels and receptions alike.

**Walls**

### Feature & Backsplash

Bathrooms, TV walls, kitchens and reception features — bookmatched on request.

**Promise**

### Easy to Live With

Natural variation, easy cleaning, durable gloss — beauty that survives real life.

# Tiles in Application

SELECTED APPLICATION VISUALIZATIONS

KAJARIA · SIMPOLO · NEXION · AGL









# Water, Elevated to Ritual

*Chapter IX*



GROHE ATRIO PRIVATE COLLECTION · BRUSHED COOL SUNRISE

The bathroom has become the most personal room in the modern home — part sanctuary, part spa, part statement. TES curates its bath universe accordingly.

GROHE brings German engineering and the Atrio Private Collection's sculptural geometry. Jaquar contributes India's most complete bath ecosystem. American Standard delivers a century of sanitary craft, and Kohler completes the wellness picture.

Basins, WCs, faucets, thermostats, rain showers, bathtubs and complete concept suites — presented as living displays, not boxed inventory.

FAUCETS · SHOWERS · SANITARYWARE · BATHTUBS · THERMOSTATS

GROHE · JAQUAR · AMERICAN STANDARD · KOHLER

> *"Perfection in every drop — engineered in Germany, at home in Pune."*



PRECISION THERMOSTATICS ON CAESARSTONE



SCULPTURAL SPOUTS · WARM SUNSET FINISH

# Bath & Wellness in Detail

SELECTED APPLICATION VISUALIZATIONS

GROHE · JAQUAR · AMERICAN STANDARD · KOHLER

















A FREESTANDING STATEMENT · BLACK VEINED QUARTZ · GROHE FLOOR-STANDING BATH MIXER

THE WELLNESS SUITE

## Designed as One Composition

The finest bathrooms are composed, not assembled. At TES, bath fittings are selected together with the tile, stone and glass that will surround them — so finishes converse, proportions align, and the finished room feels inevitable. It is the difference between buying a faucet and commissioning a bathroom.

ONE LANGUAGE

*Tile, stone, glass and brassware — chosen together, so the finished room speaks in a single voice.*

THE TES COMPOSITION METHOD

# The Anchor of Every Kitchen

*Chapter X*

A countertop is where a home actually happens — the morning coffee, the festival feast, the homework, the conversation. It must be beautiful on day one and unbothered on day five thousand.

TES curates engineered quartz and stone from KalingaStone — Italian design pedigree at Indian scale — and Specta Quartz Surfaces, whose slabs bring depth of pattern to kitchens, vanities, dining tables and luxury villa masonry.

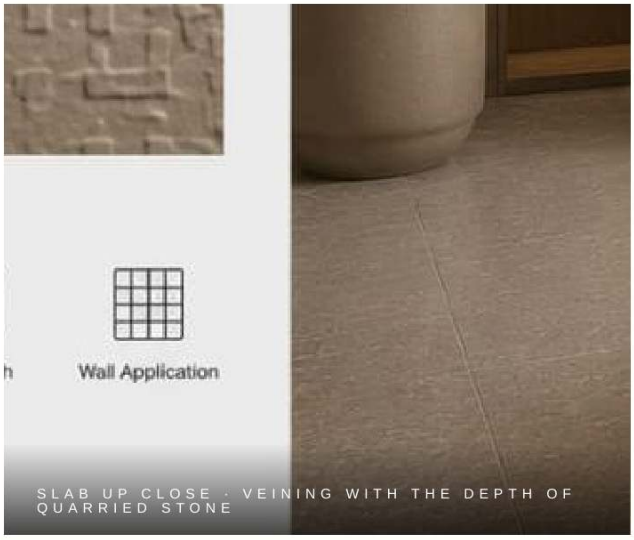
Non-porous, stain-resistant and consistent slab to slab, engineered stone gives contemporary architects the marble aesthetic with none of the marble anxiety.

**Non-porous**
HYGIENIC BY NATURE

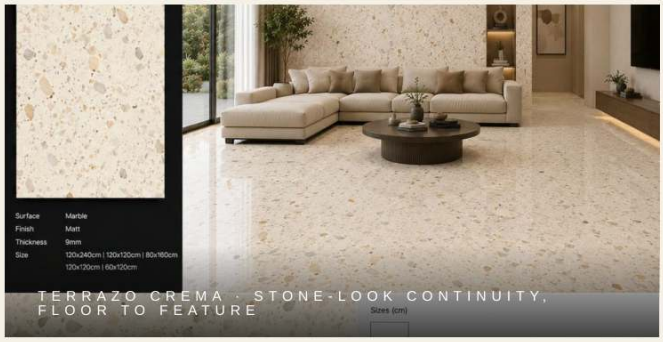
**Stain-proof**
TURMERIC-TESTED, CHAI-APPROVED

**Consistent**
SLAB AFTER SLAB

COUNTERTOPS · VANITIES · DINING · CLADDING · RECEPTION DESKS



SLAB UP CLOSE · VEINING WITH THE DEPTH OF QUARRIED STONE



TERRAZO CREMA · STONE-LOOK CONTINUITY, FLOOR TO FEATURE

OUR PARTNER BRANDS

KalingaStone® TERRAZZO, MARBLE & QUARTZ PORCELAIN SURFACES

SPECTA QUARTZ SURFACES

HÄFELE APPLIANCES


KITCHEN APPLICATION · QUARTZ & STONE


KITCHEN APPLICATION · FULL COMPOSITION

# Light, Framed with Precision

*Chapter XI*

Glass decides how a building breathes. Through Saint-Gobain — a global reference in glass for over three centuries — and My Home by Saint-Gobain window systems, TES brings architectural glazing to residences and commercial projects across Pune.

Aluminium and uPVC window systems engineered for acoustic comfort, energy efficiency and monsoon-grade sealing. Frameless shower enclosures that turn the daily bath into a glass pavilion. Glass railings that let a view remain a view. Kitchen and wardrobe shutters that bring lightness to storage.

### Windows & Facades

Aluminium & uPVC systems · acoustic insulation · thermal comfort · security hardware.

### Shower Enclosures

Frameless & semi-frameless · toughened safety glass · precision hinges & seals.

### Glass Railings

Staircases, balconies & terraces — protection without visual weight.

### Shutters & Partitions

Kitchen & wardrobe glass shutters, curtain walls and office partitions.

SAINT-GOBAIN | MY HOME BY SAINT-GOBAIN | PROMINENCE

*Prominence UPVC window systems — added to the glazing universe.*



GLASS PAVILION BATHING · ENCLOSURE, SCREEN & LIGHT AS ONE

## GLASS SOLUTIONS & MIRROR COLLECTIONS



PREMIUM GLASS SOLUTIONS · ENCLOSURES & RAILINGS



DESIGNER MIRROR COLLECTIONS · VANITY & DECORATIVE



GLASS RAILINGS · STAIRCASE & BALCONY



GLASS PARTITIONS · OFFICE & LIVING



SHOWER ENCLOSURES · FRAMELESS DESIGN

# The Science Beneath the Surface

*Chapter XII*

A magnificent tile installed badly is a future regret. That is why TES treats what goes *under* and *between* surfaces with the same seriousness as the surfaces themselves — and why we supply the complete MYK Laticrete and Gyproc systems used by discerning contractors worldwide.

### Tile Adhesives

Polymer-modified adhesives engineered for large-format slabs, verticals, exteriors and wet areas — the end of the sand-cement gamble.

### Grouts & Sealants

Stain-resistant epoxy and cementitious grouts in designer shades; silicone systems for movement joints.

### Waterproofing

Membrane and coating systems for bathrooms, terraces and pools — protection that is invisible and permanent.

### Stone Care

Sealers, enhancers and cleaners that keep natural and engineered stone as compelling as its first day.

### Gypsum Systems

Gyproc plasterboards, ceiling tiles and POP — light, fast, crack-resistant interiors from Saint-Gobain.

### Specification Support

Substrate assessment and system selection guidance for site teams — because the right chemistry is a choice, not a chance.

MYK LATICRETE · GYPROC BY SAINT-GOBAIN · SAINT-GOBAIN WEBER

> *"The most important centimetre of a floor is the one you never see."*

*Weber tile adhesives join the MYK Laticrete bonding range.*

# Engineering the Everyday

*Chapter XIII*

Luxury is most honest in the moments no one photographs: the drawer that glides shut in silence, the wardrobe that opens at a touch, the sink that swallows a dinner party without complaint.

Häfele — Germany's benchmark in architectural and furniture hardware — brings soft-close hinges, drawer systems, sliding fittings, wardrobe internals and kitchen accessories that turn cabinetry into engineering. Franke, the Swiss kitchen specialist, contributes sinks, taps and accessories built for a lifetime of daily performance.

Together they complete the TES promise: every element of an interior, from the slab you stand on to the hinge you never think about, specified from one trusted address.

HÄFELE APPLIANCES

FABER

*Faber completes the kitchen — chimneys, hobs and built-in appliances.*

### Kitchen Systems

Sinks, taps, waste management, corner solutions, tall-unit internals and organization systems.

### Furniture Hardware

Hinges, channels, lift-ups, sliding & folding systems — soft-close as standard, silence as signature.

### Wardrobe Internals

Pull-outs, organizers, lighting and accessories that make storage a pleasure to use.

### Architectural Fittings

Door hardware and access solutions specified to project grade.

# Kitchen in Detail

SELECTED APPLICATION VISUALIZATIONS

HÄFELE · FRANKE · FABER



HARDWARE & KITCHEN CRAFT · KITCHEN APPLICATION

*Material, hardware and appliance details brought together as one considered kitchen.*

*Chapter VII, cont'd*

# Warmth, Underfoot

Not every surface needs to feel like stone. TES now curates the wood and vinyl side of the universe — for the bedroom that wants warmth, the office that wants resilience, and the home that wants both.

Ego brings India-manufactured laminate and vinyl flooring engineered for real households — scratch, stain and water-resistant. Lamiwood contributes designer floors with the grain, tone and texture of fine timber, without timber's maintenance demands.

### Laminate Flooring

High-density HDF-core planks in oak, walnut and stone-look finishes — scratch-resistant, sound-dampened.

### SPC & Vinyl Planks

Fully waterproof rigid-core flooring built for bathrooms, kitchens and high-moisture areas.

### Engineered Wood

Real wood veneer over a stable multi-ply core — timber's warmth, built for Indian climates.

### Herringbone & Wide Plank

Statement laying patterns for living rooms, bedrooms and hospitality interiors.

### Commercial Grade

Heavy-duty wear layers rated for offices, retail and high-footfall spaces.

### Underlay & Acoustics

Moisture barriers and sound-insulation systems specified beneath every plank.

ego Wood & Vinyl Floor

LAMIWOOD DESIGNER FLOORS

*"The floor that feels like wood, performs like armour, and never asks you to choose between the two."*

# Comfort, Engineered In

Some products are never seen ? they simply make a home work. TES now curates the applied systems that regulate temperature, pressure and water quality behind every wall: heat pumps, steam systems, pressure pumps and water softeners, specified with the same rigour as the surfaces they support.

### Heat Pumps · JAQUAR · STIEBEL ELTRON

Energy-efficient water heating, from premium residential systems to high-performance heat-pump solutions.




**HPA-0 Trend · WPL 13-23 E**

### Pressure Pumps · GRUNDFOS · WILO

Smart domestic boosting for stable, comfortable water pressure across the home.




**SCALA2 · Smart Pressure Booster for Homes**

Perfect pressure · quiet operation · intelligent control

STIEBEL ELTRON
GERMAN ENGINEERING

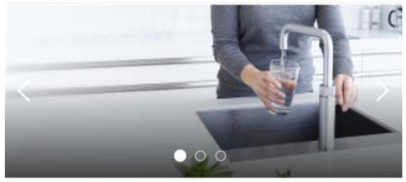
Home and spa-grade steam systems for a five-star bathing ritual, engineered for safety, comfort and longevity.

**APPLICATIONS**

Home spas · Steam rooms · Wellness suites

### Water Softeners · 3M

Whole-home water treatment designed to protect fittings, fixtures and everyday water quality.



**3M Home Water Solutions**

*"The comfort you feel and never think about ? that is the product of the right engineering."*

CHAPTER XIV

# The Brand Constellation

*Twenty-five-plus houses, each a leader in its craft, each vetted against one question: would we install it in our own homes?*

| | |
|---|---|
| **Architectural Tiles**<br>FLOORS · WALLS · FACADES | Kajaria · Simpolo · Nexion · AGL |
| **Bath & Wellness**<br>BRASSWARE · SANITARYWARE · SHOWERS | GROHE · Jaquar · American Standard · KOHLER |
| **Quartz & Stone**<br>COUNTERTOPS · VANITIES · CLADDING | KalingaStone · SPECTA · HÄFELE APPLIANCES |
| **Windows & Glass**<br>SYSTEMS · ENCLOSURES · RAILINGS | SAINT-GOBAIN · PROMINANCE UPVC WINDOW SYSTEMS |
| **Bonding & Build**<br>ADHESIVES · WATERPROOFING · GYPSUM | MYK LATICRETE · gyproc · weber |
| **Hardware & Kitchen**<br>FITTINGS · SINKS · SYSTEMS | HÄFELE · FRANKE · FABER |
| **Wooden & Vinyl Flooring**<br>LAMINATE · SPC · ENGINEERED WOOD | ego Wood & Vinyl Floor · LAMIWOOD DESIGNER FLOORS |
| **Allied Products**<br>HEAT PUMPS · STEAM · PRESSURE · SOFTENING | Jaquar · STIEBEL ELTRON GERMAN ENGINEERING · GRUNDFOS · wilo · 3M |

*Curation is a promise of subtraction: everything we do not carry protects everything we do.*

# Nine Movements, One Experience

*From the first saved photograph to the last installed surface, the TES journey is choreographed so that nothing is left to chance — and nothing feels like effort.*

01

### Discover

*An image, an idea, an itch to begin*

It starts with inspiration — a saved reel, a magazine page, a friend's new home. Bring it to us exactly as it is: unfinished, ambitious, yours.

02

### Consult

*60–90 minutes · complimentary*

A specialist sits with you — and your architect, if you wish — to understand the space, light, budget and life the materials must serve.

03

### Visualize

*See it before you commit*

Full-scale displays, application mock-ups and digital catalogues turn abstractions into decisions you can stand on and touch.

04

### Select

*Curated shortlists, honest trade-offs*

We narrow the universe to the few options that truly fit — and tell you plainly where a saving is smart and where it will be regretted.

05

### Quotation

*Transparent · itemised · prompt*

A precise, line-item quotation with quantities computed from your drawings — wastage calculated, surprises eliminated.

06

### Procurement

*Direct from the brand, tracked by us*

Confirmed orders move through our direct brand relationships; we monitor every batch, shade and schedule on your behalf.

07

## Delivery

*On site, on schedule, intact*

Coordinated logistics deliver material when the site is ready for it — sequenced to your project plan, checked before it leaves us.

08

## Installation Support

*Guidance where it matters most*

Substrate advice, adhesive systems, layout counsel and on-call answers for your installation team — the last metre done right.

09

## Support, For Life

*The relationship after the invoice*

Care protocols, replacement assistance and a direct line that still answers years later. Most of our new clients arrive as guests of our old ones — this step is why.

THE MEASURE OF THE JOURNEY

| 1 Visit | 1 Quotation | 1 Partner |
| --- | --- | --- |
| TO SHORTLIST AN ENTIRE HOME | ACROSS ALL SIX UNIVERSES | ACCOUNTABLE END TO END |



THE DESTINATION · A SPACE THAT FEELS INEVITABLE

CHAPTER XVI · OUR SERVICES

# Everything Between Idea and Installation

### Interior Consultation

Specialist guidance on material, palette and application — grounded in how your family or business will actually live in the space.

### Space Planning & Selection

Room-by-room material mapping with your architect or designer; curated shortlists that respect both vision and budget.

### Measurement & Estimation

Quantities computed from drawings or site visits — layouts optimised, wastage minimised, surprises engineered out.

### Transparent Quotation

Itemised, brand-accurate, promptly delivered and honestly explained. What you approve is what arrives.

### Procurement & Delivery

Direct brand supply chains, batch and shade control, and site-sequenced logistics that respect a project schedule.

### Installation Support

Substrate assessment, adhesive system specification and on-call technical answers for your site team.

### After-Sales, For Life

Care protocols, replacement assistance and a relationship that outlasts the project by decades.

### AI Consultation · ARRIVING

Intelligent visualization and instant quotation — the next chapter of the TES experience, previewed on the pages ahead.

# Industries We Serve

*One standard, many stages. Wherever people live, gather, heal or work, TES has the material answer.*

*i*

### Luxury Villas

Grand-format slabs, designer bath suites and bespoke stonework for signature residences.

*ii*

### Apartments & Residences

Elegant, durable specifications tuned to family life and long-term value.

*iii*

### Hotels & Hospitality

Lobby-grade surfaces and wellness bathrooms that survive occupancy and photograph beautifully.

*iv*

### Corporate Offices

Receptions, workspaces and washrooms that carry a brand's standards into its architecture.

*v*

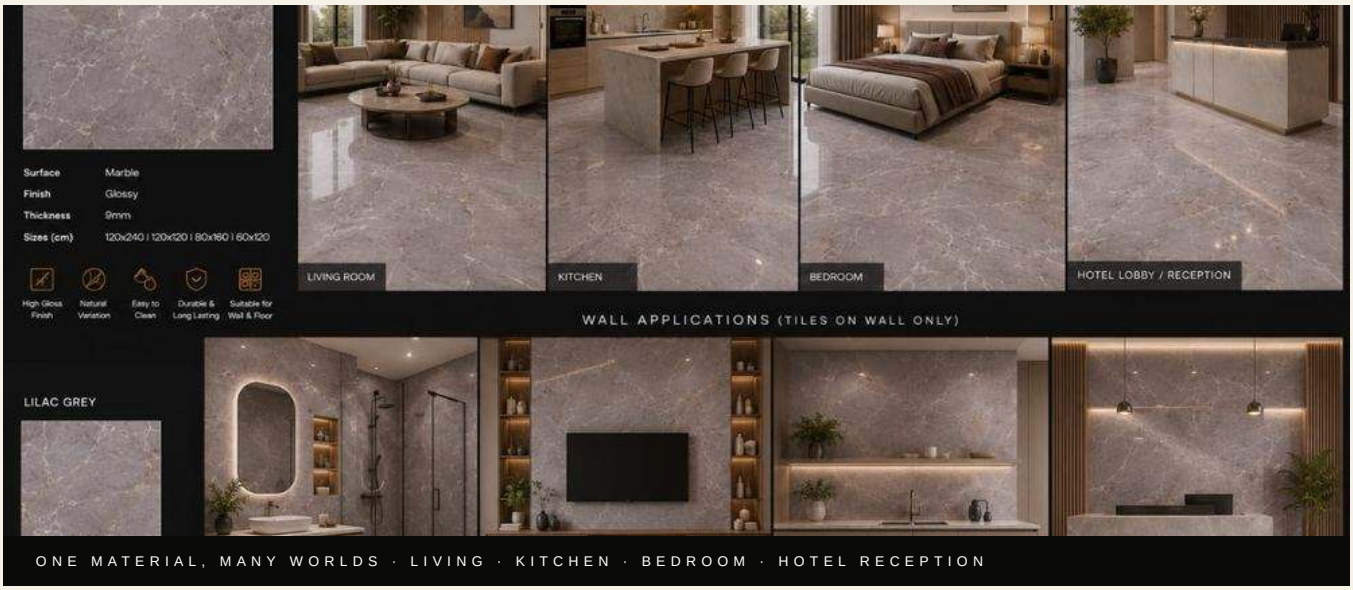
### Restaurants & Retail

High-traffic, high-style surfaces where every square metre is part of the experience.

*vi*

### Healthcare & Education

Hygienic, low-maintenance, safety-rated specifications for hospitals and institutions.

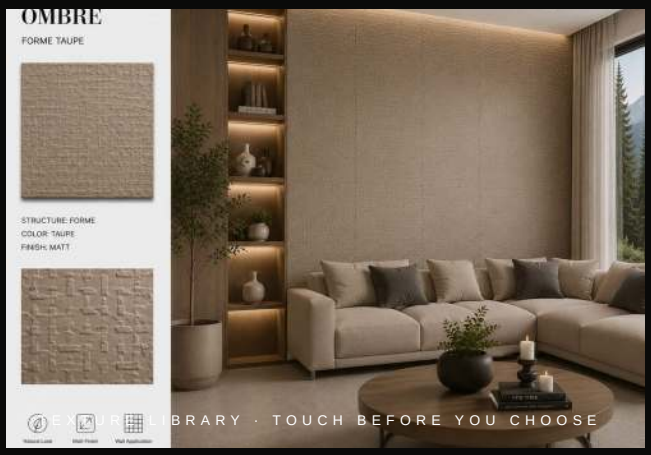


THE SHOWROOM

# A Gallery, Not a Store

Opposite the Aga Khan Palace in Yerwada, the TES gallery is designed to slow you down. Materials are shown in generous formats and truthful light. Bath suites are staged as rooms, not rows. Texture walls invite the hand as much as the eye.

Come with drawings or come with nothing but curiosity. A specialist, a seat and every surface in this book will be waiting. Appointments are recommended for project consultations; wanderers are always welcome.



TEXTURE LIBRARY · TOUCH BEFORE YOU CHOOSE


BATH ATELIERS · STAGED AS LIVING ROOMS OF WATER

| Uttam Tower | Offices 9–15 | Pune 411 014 |
| --- | --- | --- |
| OPP. AGA KHAN PALACE, YERWADA | AN ENTIRE FLOOR OF MATERIAL | MAHARASHTRA · INDIA |

# Palettes to Begin With

*Three directions our architects and clients return to — each buildable, today, from the TES universe.*




### The Warm Classical

Statuario Caldo floors · brushed gold brassware · cream upholstery · walnut accents.



### The Noir & Gold

Marquina-veined quartz · gold floor-standing brassware · charcoal walls · drama by restraint.



### The Quiet Texture

Taupe structured walls · matt stone floors · linen, oak and shadow doing the decorating.



CALACATTA BRONZO · WHEN THE FLOOR IS THE ARTWORK

*The next era of TES is being written in software. Not technology for its own sake — technology that removes every ounce of friction between imagining a space and living in it.*

| | | |
|---|---|---|
| *01* | **Quotation Automation** | Drawings in, itemised quotation out — quantities, wastage and alternatives computed in minutes, not days. Accuracy as a feature, speed as a courtesy. |
| *02* | **AI Design Studio** | Describe the room you dream of; see it rendered in real TES materials. Swap a floor, warm a palette, compare two marbles — before a single box ships. |
| *03* | **Interior Visualization** | Photograph your actual room and preview surfaces in place — your light, your furniture, your decision made with confidence. |
| *04* | **Digital Product Catalogue** | The entire TES universe — specifications, finishes, availability — searchable from anywhere, always current. |
| *05* | **Customer Project Portal** | Quotations, approvals, payments and documents in one elegant dashboard shared by client, architect and TES. |
| *06* | **Order & Delivery Tracking** | Every batch visible from brand warehouse to site gate. The question "where is my material?" retired forever. |

# Why It Matters

**For homeowners**, it means certainty: seeing the finished room before committing, knowing the exact cost before signing, watching the order travel to your door.

**For architects and designers**, it means velocity: same-day quotations, instant material boards, and a partner whose systems keep pace with your practice.

**For brand partners**, it means a distributor building the most advanced customer experience in the category — a window into how premium materials will be sold across India in the decade ahead.

THE VISION, IN ONE LINE

*To make choosing world-class materials as effortless as living with them.*

DISCOVER → VISUALIZE → QUOTE → TRACK → INSTALL → SUPPORT



THE DESTINATION NEVER CHANGES · EXTRAORDINARY SPACES, MADE EFFORTLESS

*A conversation costs nothing and changes everything.*

THE GALLERY

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WHATSAPP
Scan to start a conversation

INSTAGRAM
@the_elegance.solutions

LOCATE US
Opposite Aga Khan Palace

BUSINESS HOURS · OPEN DAILY · PROJECT CONSULTATIONS BY APPOINTMENT

TES

TES

*"Every extraordinary space begins with a vision. At The Elegance Solutions, we transform that vision into timeless reality — through world-class brands, expert consultation, and uncompromising quality."*

# THANK YOU

THE ELEGANCE SOLUTIONS · TILE AND BATH · PUNE

TRANSFORMING SPACES, ENHANCING LIVES